

BizDev Manager at BlueThrone

BlueThrone is an exciting 100% “work from anywhere” startup company.

After fundraising a super successful seed round, we are currently in the Growth phase. Our founders are experienced in building successful companies in the mobile applications world, and we just got funding from top investors, who themselves brought their startup to a unicorn valuation.

They strongly believe in our successful business model and our ability to become a unicorn startup even faster than they did :)

Our business model is to acquire existing Mobile apps, appreciate them using Advanced marketing strategies, AI algorithms, and centralized technologic control infrastructure, and then drive massive growth based on the income from those apps.

And now?!

We are looking for hungry, challenge-seeker talents to join our worldwide dream team for one of our apps in the **Music Industry!**

Brief description:

In BlueThrone, the Bizdev Manager will initiate, maintain, and develop business relations with our strategic partners and clients in the music industry.

Tasks:

- Deep **research** of relevant potential partners.
- **Managing** and **operating** the pipeline of new and existing partners.
- **Meeting** with partners (Pre and post collaborations)
- **Building** strategic bizdev plans for a music-related company with 8 Million users.
- **Communicate** plans and results to the company management.

Requirements:

- A rich understanding and experience in the music industry.
- Eagerness to optimize. Inability to accept things as they are.
- Willingness to take extreme ownership of a super strategic area of responsibility.

Skills:

- Analysis and research.
- organized and systematic.
- High communication skills, especially in a remote environment.
- C2 / Native English.

Lines of communication:

- Directly report to the COO.
- Tightly working with the App Manager.
- Working with the VP of Systems & Innovations to learn the existing and create new systems.
- Working with the Operation Manager, who helps coordinate various team members involved in the projects.

Working Conditions:

- Full-time Job, 100% Work from anywhere.
- Business trips from time to time.

Want to Apply?

Email us to: Eli@bluethrone.io,

or WhatsApp: [+972-58-6892323](https://wa.me/972586892323)